



AGENT TV REFERRAL PROGRAM

NATIONWIDE SELLER REFERRALS















About Us

We started in Arizona, where our agents have been the top producers in the Phoenix MLS for three years. We just had 28 agents rank in the top 100 of The Phoenix Business Journal's 2022 list of top producers...more than double any other firm.

Unlimited Listings

We will refer you as many listings as you can handle...an industry first.

We are a media company that uses TV to promote an innovative home selling program that sellers respond to immediately. We refer these sellers to agents around the country certified to offer our program.

We currently spend \$2,000,000/month promoting our "new, better way to sell a home" and have generated 30,000+ home seller referrals this year for our 475 agent-members. Most earn over \$100,000/year from our referrals, with many having earned \$250,000-\$1,500,000 already in 2023.

Seriously...we really can generate as many listings as you can handle.



Participate In Our \$12,000,000 A Month National TV Campaign

Q12023 National Rollout

This will be a first in the real estate industry...

We plan to increase our TV budget to \$12,000,000/month in Q1 of 2023, and place commercials direct with ABC, CBS, and NBC in New York. Those commercials will run simultaneously in every U.S. city!

We are excited about our partnership with Keller Williams, and plan to accept a limited number of KW agents across the country into our program to service the additional business.

To ensure that we deliver all the business each of our new agents can handle, we limited the total number of U.S. agents we will accept to 7,919...one per 15,000 homes in each city.



Extra commissions each year anticipated for participating agents



Program limited to 7,919 agents nationwide

The Investment No Risk Introduction



To receive our referrals you must be trained on our home selling program. The cost to access our online training and marketing portal is \$199, then \$72/month for ongoing live training. The initial \$199 is refundable for 10 days so you can ensure we are a good fit.

Online Access To Our Marketing Library

In addition to receiving our referrals from TV, you will have access to our best TV commercials (with your phone number as the call to action) to use on social media and generate home sellers directly to you.

O3 Contribute On Your Schedule

Contribute \$1500 (or additional units of \$1500) by the 10th of one month to participate in the next month's TV campaign. Each month, you may increase/decrease your contribution or make no contribution at all.

National Ad Fund Participation

Whenever you wish to participate in our national TV advertising, you may contribute units of \$1500 to our TV ad fund. You can expect 4-5 home seller referrals (estimated) per \$1500.

04 A Standard Referral Fee

When homeowners we refer you sell or buy a home (through you or one of your team), you send us the standard 25% referral fee. That's how we profit, so our business model is a win-win. We don't profit if you don't profit.



Highest **Quality Referrals**

We send you home sellers who have indicated when they plan to sell, what they think their home is worth, and are waiting for you to contact them.

The home seller referrals we send you are of extraordinary quality. They have visited our website, entered their address, indicated how much they think their home is worth, how soon they want to sell, and provided their phone number for you to make immediate contact.

There has never been real estate referrals of this quality.

Below is a summary of how to participate. Visit 72National. com to sign up and learn more. Email support@72sold.com with questions.

One-Time Enrollment Fee

\$199

You get immediate access to our online training and marketing portal, with a full refund after 10 days if you don't love it.

You will be invited to attend our optional M-W-F National Team Call Masterminds.

Recordings of our Weekly

Masterminds are available for replay in
your 72SOLD member portal.

OptionalAd Fund Contribution

\$1500

We estimate 4-5 home seller referrals for each \$1500 contribution to our TV Ad Fund.

We limit the number of agents in each market to help ensure everyone receives the 4-5 referrals per \$1500.

MonthlyMembership Fee

\$72/mo

You have continuing access to our updated training videos, live Masterminds and new marketing materials.

You may cancel at any time with no additional fees.

You always have the ability, but no obligation, to contribute to our ad fund.

If you are tired of searching for business and ready to start doing business, we can make that happen.

Sign up or learn more at 72National.com

Below is our maximum number of agents in each market...

Rank	Total Homes 2021	15k per DMA	Rank	Total Homes 2021	15k per DMA
1 New York	7,452,620	497	53 Buffalo	612,780	41
2 Los Angeles	5,735,230	382	54 Ft. Myers-Naples	608,640	41
3 Chicago	3,471,560	231	55 Fresno-Visalia	607,200	40
4 Philadelphia	2,997,360	200	56 Richmond-Petersburg	585,030	39
5 Dallas-Ft. Worth	2,962,520	198	57 Mobile-Pensacola (Ft Walt)	584,290	39
6 San Francisco-Oak-San Jose	2,653,270	177	58 Wilkes Barre-Scranton-Hztn		38
7 Atlanta	2,648,970	177	59 Little Rock-Pine Bluff	562,060	37
8 Houston	2,569,900	171	60 Albany-Schenectady-Troy	556,730	37
9 Washington, DC (Hagrstwn)	2,565,580	171	61 Tulsa	552,980	37
10 Boston (Manchester)	2,489,620	166	62 Knoxville	535,230	36
11 Phoenix (Prescott)	0	100	63 Lexington	499,880	33
12 Seattle-Tacoma	2,098,800	140	64 Tucson (Sierra Vista)	479,780	32
13 Tampa-St. Pete (Sarasota)	2,035,250	136	65 Dayton	476,790	32
14 Minneapolis-St. Paul	1,887,390	126	66 Spokane	470,210	31
15 Detroit	1,862,620	124	67 Honolulu	464,090	31
16 Denver	1,798,440	120	68 Des Moines-Ames	457,040	30
				·	30
17 Orlando-Daytona Bch-Melbri		115	69 Green Bay-Appleton70 Wichita-Hutchinson Plus	455,560	
18 Miami-Ft. Lauderdale	1,693,450	113		447,710	30
19 Cleveland-Akron (Canton)	1,511,970	101	71 Roanoke-Lynchburg	446,270	30
20 Sacramnto-Stkton-Modesto	1,459,260	97	72 Omaha	439,530	29
21 Portland,OR	1,315,470	88	73 Flint-Saginaw-Bay City	439,380	29
22 Charlotte	1,290,660	86	74 Springfield, MO	432,370	29
23 St. Louis	1,239,210	83	75 Charleston-Huntington	426,980	28
24 Raleigh-Durham (Fayetvlle)	1,237,230	82	76 Columbia, SC	421,760	28
25 Indianapolis	1,182,500	79	77 Rochester, NY	412,190	27
26 Pittsburgh	1,166,130	78	78 Portland-Auburn	409,560	27
27 San Diego	1,132,300	75	79 Huntsville-Decatur (Flor)	409,200	27
28 Baltimore	1,129,830	75	80 Toledo	408,590	27
29 Nashville	1,102,340	73	81 Madison	408,570	27
30 Salt Lake City	1,100,260	73	82 Colorado Springs-Pueblo	386,620	26
31 San Antonio	1,031,180	69	83 Waco-Temple-Bryan	383,820	26
32 Hartford & New Haven	1,002,710	67	84 Paducah-Cape Girard-Harsb	g 382,300	25
33 Columbus, OH	999,300	67	85 Harlingen-Wslco-Brnsvl-Mc	A 380,530	25
34 Kansas City	986,160	66	86 Shreveport	375,420	25
35 Greenvll-Spart-Ashevll-And	940,000	63	87 Syracuse	373,320	25
36 Cincinnati	925,900	62	88 Chattanooga	373,120	25
37 Milwaukee	921,920	61	89 Charleston, SC	369,800	25
38 Austin	912,400	61	90 Champaign&Sprngfld-Decat	ur 365,240	24
39 West Palm Beach-Ft. Pierce	870,720	58	91 Savannah	364,630	24
40 Las Vegas	833,510	56	92 Cedar Rapids-Wtrlo-IWC&I	Oub 357,480	24
41 Grand Rapids-Kalmzoo-B.Crl	781,080	52	93 El Paso (Las Cruces)	343,530	23
42 Harrisburg-Lncstr-Leb-York	772,810	52	94 Baton Rouge	335,670	22
43 Jacksonville	756,960	50	95 Ft. Smith-Fay-Sprngdl-Rgrs	327,930	22
44 Oklahoma City	755,340	50	96 Burlington-Plattsburgh	326,000	22
45 Birmingham (Ann and Tusc)	730,440	49	97 Jackson, MS	323,800	22
46 Norfolk-Portsmth-Newpt Nws		48	98 South Bend-Elkhart	320,050	21
47 Greensboro-H.Point-W.Salem		48	99 Myrtle Beach-Florence	314,030	21
48 Albuquerque-Santa Fe	716,800	48	100 Tri-Cities, TN-VA	312,560	21
49 Louisville	696,070	46	101 Boise	311,270	21
50 New Orleans	663,520	44			21
	·		102 Greenville-N.Bern-Washng		
51 Memphis	619,610	41	103 Davenport-R.Island-Moline		20
52 Providence-New Bedford	619,140	41	104 Reno	293,750	20

Rank	Total Homes 2021	15k per DMA	Rank	Total Homes 2021	15k per DMA
105 Lincoln & Hastings-Krny	287,510	19	158 Idaho Fals-Pocatllo(Jcksn)	136,150	9
106 Evansville	285,880	19	159 Sherman-Ada	135,390	9
107 Johnstown-Altoona-St Colge	282,430	19	160 Gainesville	135,120	9
108 Tallahassee-Thomasville	281,680	19	161 Missoula	128,570	9
109 Sioux Falls (Mitchell)	277,210	18	162 Binghamton	127,800	9
110 Tyler-Longview(Lfkn&Ncgd	l) 276,520	18	163 Wheeling-Steubenville	127,010	8
111 Ft. Wayne	273,680	18	164 Bluefield-Beckley-Oak Hill	123,020	8
112 Augusta-Aiken	271,640	18	165 Abilene-Sweetwater	116,310	8
113 Eugene	263,100	18	166 Yuma-El Centro	116,250	8
114 Fargo	262,440	17	167 Billings	114,850	8
115 Lansing	262,310	17	168 Hattiesburg-Laurel	108,610	7
116 Springfield-Holyoke	257,110	17	169 Rapid City	105,510	7
117 Yakima-Pasco-Rchlnd-Knnv	wck 256,130	17	170 Clarksburg-Weston	103,610	7
118 Traverse City-Cadillac	253,730	17	171 Utica	102,000	7
119 Youngstown	249,300	17	172 Dothan	100,840	7
120 Macon	243,340	16	173 Lake Charles	100,340	7
121 SantaBarbra-SanMar-SanLu	Ob 242,220	16	174 Quincy-Hannibal-Keokuk	99,840	7
122 Lafayette, LA	237,720	16	175 Jackson, TN	97,320	6
123 Peoria-Bloomington	235,550	16	176 Harrisonburg	97,020	6
124 Monterey-Salinas	234,150	16	177 Charlottesville	94,530	6
125 Bakersfield	232,010	15	178 Elmira (Corning)	92,150	6
126 Montgomery-Selma	228,760	15	179 Bowling Green	87,660	6
127 Columbus, GA (Opelika, AI	221,700	15	180 Watertown	85,670	6
128 Wilmington	219,160	15	181 Alexandria, LA	85,620	6
129 La Crosse-Eau Claire	217,880	15	182 Jonesboro	84,400	6
130 Corpus Christi	210,160	14	183 Marquette	84,030	6
131 Amarillo	190,340	13	184 Bend, OR	79,710	5
132 Chico-Redding	189,580	13	185 Butte-Bozeman	79,650	5
133 Columbus-Tupelo-West Poin	•	12	186 Laredo	77,640	5
134 Medford-Klamath Falls	182,510	12	187 Grand Junction-Montrose	74,740	5
135 Columbia-Jefferson City	181,120	12	188 Lafayette, IN	74,690	5
136 Wausau-Rhinelander	180,920	12	189 Twin Falls	69,610	5
137 Salisbury	174,080	12	190 Lima	67,390	4
138 Odessa-Midland	173,210	12	191 Meridian	64,050	4
139 Rockford	172,720	12	192 Great Falls	64,020	4
140 Duluth-Superior	171,400	11	193 Eureka	61,330	4
141 Minot-Bsmrck-Dcknsn(Wls	•	11	194 Parkersburg	60,750	4
142 Topeka	170,640	11	195 Cheyenne-Scottsbluff	60,470	4
143 Monroe-El Dorado	169,140	11	196 Greenwood-Greenville	58,830	4
144 Beaumont-Port Arthur	168,210	11	197 San Angelo	58,000	4
145 Lubbock	167,660	11	198 Casper-Riverton	55,770	4
	167,650	11	199 Mankato	54,290	
146 Palm Springs					4
147 Anchorage	158,570	11	200 Ottumwa-Kirksville	46,870	3
148 Sioux City	155,090	10	201 St. Joseph	45,070	3
149 Wichita Falls & Lawton	153,870	10	202 Fairbanks	36,800	2
150 Rochestr-Mason City-Austin		10	203 Zanesville	33,580	2
151 Erie	148,830	10	204 Victoria	33,490	2
152 Joplin-Pittsburg	146,870	10	205 Helena	31,090	2
153 Panama City	145,260	10	206 Presque Isle	27,140	2
154 Albany, GA	142,860	10	207 Juneau	26,160	2
155 Bangor	141,120	9	208 Alpena	16,450	1
156 Terre Haute	137,190	9	209 North Platte	14,630	1
157 Biloxi-Gulfport	137,020	9	210 Glendive	3,900	1
			Totals	118,769,050	7,919



AMERICA'S MEDIA COMPANY FOR REALTORS

Q12023 National Television Schedule

*Number of spots and networks subject to change



SIGN UP AT 72NATIONAL.COM



24 Commercials Weekly

Today Show: 7a-9a M-F (1 spot daily)
Today Show: 9a-10a M-F (1 spot daily)
Today Show: 10a-11a M-F (1 spot daily)
Saturday Today Show: 7a-9a (1 spot)
Sunday Today Show: 8a-9a (1 spot)
NBC Nightly News: M-Sun (1 spot daily)



19 Commercials Weekly

CBS This Morning: 7a-9a M-F (1 spot daily)
CBS Saturday Morning News: 7a-8a (1 spot)
CBS Sunday Morning News: 8a-9a (1 spot)
CBS Evening News: M-Sun (1 spot daily)



19 Commercials Weekly

ABC Good Morning America: 7a-9a M-F (1 spot daily)
ABC Good Morning America: 9a-10a M-F (1 spot daily)
ABC Good Morning America: Weekend Edition 7a-8a (1 spot)
ABC Good Morning America: Weekend Edition 7a-8a (1 spot)
ABC World News Tonight: M-Sun (1 spot daily)

